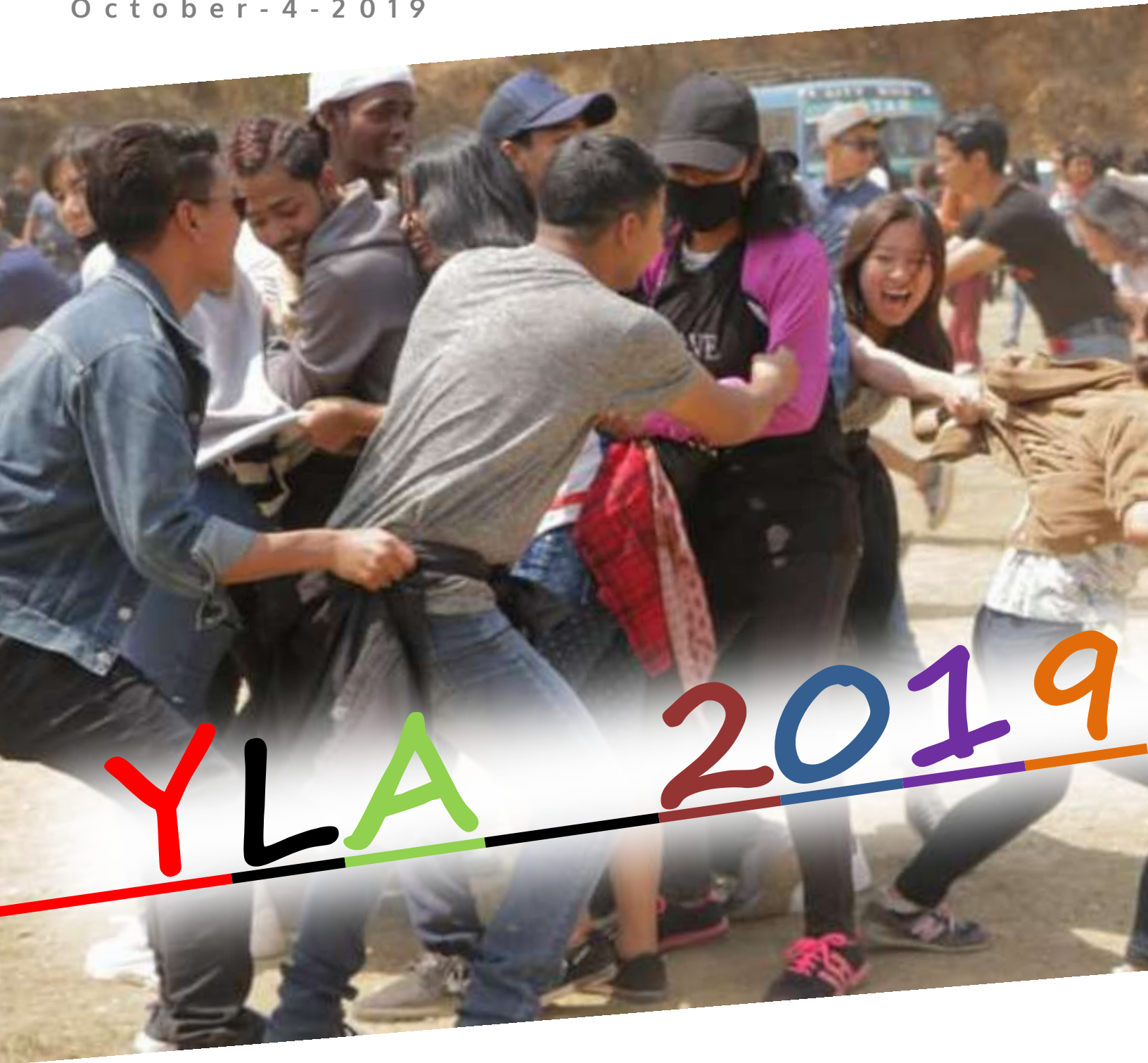


|| YOUNG LEADERS ADVANCE ||

FAITH HARVEST CHURCH

KOHIMA - Nagaland

October - 4 - 2019



YLA 2019

WELCOME TO YLA 2019

Welcome young leaders of tomorrow to the 2019 Young Leaders Advance Kohima. It is our hope and desire that as you participate in these short but power packed leadership training sessions that you will emerge with your leadership



skills refined and ready to face the many opportunities and challenges that you will encounter in your carrers and personal lives. To advance means to move forward in a purposeful way. To develop, to make progress, to improve, to move forward! On your mark... get set... advance!

SYNONMS FOR ADVANCE INCLUDE;

proceed, move along, press on, push on, push forward, make progress, make headway, forge on, forge ahead, gain ground, approach, come closer, move closer, move nearer, draw nearer, near; help, aid, assist facilitate, boost, strengthen, improve, make better, benefit, foster, cultivate, encourage, support, back.

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LEADERSHIP IS EVERYONES BUSINESS

We find leaders everywhere we look. They come from every type of organization, public and private, government and non-government, high-tech, low-tech, small and large. They are young and old, male and female, conservative or liberal, and are present in every ethnic group and come from every imaginable vocation. Leadership, in other words, is not the private reserve of a few charismatic men and women who are genetically endowed with some special power. Leadership is a set of skills and abilities that are accessible and learnable by anyone who has the motivation and desire to learn it.



✓ A PERSON OF INFLUENCE HAS INTEGRITY WITH PEOPLE

1. Out of 1300 Senior Executives surveyed 71% said, *"That integrity was the quality most needed to succeed in business."*

2. King Solomon said, *"A good name is more desirable than great riches."*

3. President Dwight Eisenhower said, *"In order to be a leader a person must have followers and to have followers a person must have their confidence. Hence, the supreme quality for a leader is unquestionably integrity. Without it no real success is possible."*

*"Leadership is influence—
Nothing more and nothing less."*

✓ A PERSON OF INFLUENCE HAS FAITH IN PEOPLE

1. When you believe in people you encourage them

2. When you believe in people you instill confidence in them.

3. When you believe in people you value them and make them feel important.



✓ A PERSON OF INFLUENCE HAS CONNECTION WITH PEOPLE

1. Leaders must realize that the number one reason for poor production in any business or organization is simply leaders who are out of touch with their people.

Five Qualities Every Leader Must Have—

- 1) Integrity
- 2) Character
- 3) Competence
- 4) Consistency
- 5) Accountability



2. Leaders must look for common ground with their people and discover the keys to their lives. What do they sing about? What do they cry about? What do they dream about?

3. Leaders must touch a heart before they ask for a hand.



"If you would win a man to your cause, first convince him that you are his sincere friend."

—Abraham Lincoln

TEN THINGS AUTHENTIC LEADERS DO

1. THEY DARE TO DREAM

Authentic leaders dare to dream impossible dreams. They act on new ideas creating plans to produce better products, offer better services, create better workplaces and add value to the world around them.

Genesis 15:5 He took him outside and said, "Look up at the heavens and count the stars—if indeed you can count them." Then he said to him, "So shall your offspring be."



2. THEY ARE COURAGEOUS



Authentic leaders are courageous and act on what they believe in. They do not just take the path of least resistance, but consistently take the road less traveled. Not looking for the easy way, but right way.

Joshua 1:9 "Have I not commanded you? Be strong and courageous. Do not be terrified; do not be discouraged, for the LORD your God will be with you wherever you go."

"A great leader's courage to fulfill the vision comes from passion—not position."

3. THEY SPEAK THE TRUTH



Authentic leaders consistently speak the truth. They do not say things just to please others or look good in front of a crowd. Speaking truth is simply being clear, being honest and being authentic.

“A person must be big enough to admit their mistakes, smart enough to profit from them, and strong enough to correct them.”

Ephesians 4:15 Instead, speaking the truth in love, we will in all things grow up into him who is the Head, that is, Christ.

4. THEY HAVE STRENGTH OF CHARACTER

Authentic leaders demonstrate strength of character and moral fiber. What they talk about and do is consistent with their values. They are noble and good. And in doing so, people trust, respect and listen to them.

1 Timothy 3:7 He must also have a good reputation with outsiders, so that he will not fall into disgrace and into the devil's trap.

“A leader leads by example—whether he intends to or not.”



5. THEY KNOW THEMSELVES

Authentic leaders know themselves well. They recognize their weaknesses but focus on their strengths. They realize that by building on their strengths great things can happen.

Timothy 4:16 Watch your life and doctrine closely. Persevere in them, because if you do, you will save both yourself and your hearers.

"The price of greatness is responsibility."



6. THEY CARE FOR THEMSELVES

Authentic leaders care for themselves. Taking care of their personal and physical needs is a sign of self-respect and good leadership. They understand that without good health they cannot perform well.

Ephesians 5:29 "After all, no one ever hated his own body, but he feeds and cares for it, just as Christ does the church."



"Nothing so conclusively proves a man's ability to lead others as what he does to lead himself from day to day"

7. THEY LEAD FROM THE HEART

Authentic leaders lead from the heart. Leadership is about motivating and working with



"Sometimes the heart sees what is invisible to the eye."

people toward a common cause. The best leaders genuinely care about others and invest their time in those around them.

Luke 6:45 The good man brings good things out of the good stored up in his heart, and the evil man brings evil things out of the evil stored up in his heart. For out of the overflow of his heart his mouth speaks.



8. THEY ARE TEAM BUILDERS

Authentic leaders build teams creating an environment that allows for real connection and lasting friendships. They understand that people are more productive when they have a sense of community.

Acts 2:46 Everyday they continued to meet together in the temple courts. They broke bread in their homes and ate together with glad and sincere hearts.

"A championship team— is a team of champions."



9. THEY ARE COMMITTED TO EXCELLENCE

Authentic leaders commit themselves to excellence in everything. They are consistently raising their standards on a never ending quest to find a better way.

“Excellence is not just skill —it is also an attitude.”

Daniel 6:3 Daniel soon proved himself more capable than all the other administrators and high officers. Because of Daniel’s exceptional qualities, the king made plans to place him over the entire empire.

10. THEY LEAVE A LEGACY

Authentic leaders leave a legacy that lives on in the people around them even after they’re gone. They add deep and personal value to people and have made the world a better place in the process.

John 13:15 I have set you an example that you should do as I have done for you.

“The final test of a leader is that he leaves behind in others the conviction and the will to carry on.”



A HIGHER STANDARD REQUIRED

Taking the leadership role automatically requires you to submit to a higher standard of responsibility and performance. It also requires you to be careful about what you say.

THE POWER OF OUR WORDS

One careless or wrongly placed word can:

"One word out of my mouth may seem of no account, but it can set into motion great things—but it also can destroy."

- 1) Ruin the world I'm trying to save
- 2) Turn harmony into chaos
- 3) Throw mud on someone's reputation
- 4) Destroy the hard work of others sending it up in smoke



ATTITUDE IS VERY IMPORTANT

Leadership is not only displayed by our words but also by our attitude and actions. A good attitude will greatly assist you and your organization to succeed and achieve your goals.



- 1) You need to realize that the attitude with which you speak goes before the words you say, and pre-determines what people hear.

- 2) You must understand that people will disengage from you if you display yourself as haughty, over-confident, or motivated by self-ambition.

- 3) The greatest day in your life and mine is when we take total

responsibility for our attitudes. That's the day we truly grow up.

"If you want to be counted as a wise leader and want to set in motion positive changes you must openly display meekness and humility."

4) Life is 10% of what happens to me and 90% of how I react to it.

5) A leader with a positive attitude will be known as a person with an optimistic and hopeful state of mind. He empowers his followers bringing out the best in them and in everything.

HONESTY IS ESSENTIAL



"Honesty is the first chapter in the book of wisdom."

A good leader knows that the most enviable of all titles is that of an "honest man".

his speech will be sincere, truthful and just. He is known for fairness and his followers can rely upon him.

2) An honest leader must be conscientious not to spin the truth to make it fit your agenda.

3) An honest leader must refuse to lie, steal, or deceive in any way.

4) Finally, if your underlying motive is to get the advantage of others, you can be assured that your goals will fall apart and then everyone loses.

Honesty is more than not lying. It is truth telling, truth speaking, truth living, and truth loving—James E. Faust

INTEGRITY IS VITAL



Integrity implies trustworthiness and incorruptibility to a degree that one is incapable of being false to a trust, responsibility, or pledge.

- 1) A trustworthy leader will be known as a person of faithfulness and reliability. His followers can be assured with confidence that what has been entrusted to him is in good hands.
- 2) A well respected leader will be known as a person who has earned a good reputation. His followers respect him and consider him worthy of special honor and recognition.
- 3) A leader with good character will be known as a person that is proven to possess pure motives. His followers can trust him because of his consistent values and high moral standards.
- 4) A leader who is conscientious will be known as a person who attends to the details. His followers can trust his decisions relying upon his strong sense of right and wrong.
- 5). A leader who people want to follow is a person that leads by example shining a light on a productive path. His followers willingly move in behind and follow his direction.

*"Have the courage to say no— Have the courage to face the truth—
Do the right thing because it is right—These are the magic
keys to living your life with integrity."*

GOOD LEADERSHIP

What does “good leadership” look like? People will follow bad leaders if they have to—but they would rather follow good leaders who show genuine concern for their best interests and demonstrate the following positive character traits.



- 1) Good leadership is kind and reasonable.
- 2) Good leadership cares more for others than for own self.
- 3) Good leadership is overflowing with mercy and not two-faced.
- 4) Good leadership doesn't force its position on others.
- 5) Good leadership doesn't gloat when others fail.
- 6) Good leadership doesn't keep score of the mistakes of others.
- 7) Good leadership is always looking for the best in others.
- 8) Good leadership is consistently doing the hard work of getting along with others especially those with opposing views.
- 9) Good leadership treats everyone with dignity and honor enjoying the benefits of peace that it brings.
- 10) Good leadership leads people on a productive path.

"One of the true tests of good leadership is the ability to recognize a problem before it becomes an emergency."

FOUR CHARACTERISTICS OF A LEADER

A leader can be a man or a woman with different personalities and styles of leadership, but there are four basic qualities that every leader must possess. As a leader I must—

1. See Something
2. Believe Something
3. Say Something
4. Do Something

1. SEE SOMETHING— I HAVE A VISION



Vision starts on the inside of you. It cannot be borrowed or bought. The very essence of leadership is that you have mastered the art of seeing what is invisible to others. A leader sees the vision, has the conviction that it can be achieved and inspires the power and energy to get it done.

2. BELIEVE SOMETHING— I COMMIT TO THE VISION

A leader is a person of conviction who faces obstacles and personal fears gaining strength and confidence in the process. A person who by courage, determination, and will-power becomes the person they believe they were meant to be.

— A leader is a person whose commitment to the vision inspires others to dream more, learn more, do more, and become more.



3. SAY SOMETHING— I COMMUNICATE THE VISION



The real work of leadership is effective communication. A leader must be able to clearly articulate the vision, connecting with people and motivating them around a common cause.

— The first step toward success is taken when you refuse to be a captive of the environment in which you first find yourself.

DO YOU HAVE A DREAM?

An acrostic is a form of writing in which the first letter of each line spells out a word or a message. An acrostic for dreams looks like this is:



Dreams more than others think is practical

Risks more than others think is reasonable

Expects more than others think is possible

Accomplishes more others think is achievable

Motivated more than others think is comprehensible

Shares more than others think is responsible

WRITE YOUR VISION STATEMENT

A vision is a statement about what you, or your organization wants to become. Your personal success and your organization's success depend on how well you define and live by each of the important concepts in your vision statement. It gives shape and direction to the future of your organization and answers the fundamental questions of: 1) *Why do we exist?* 2) *What do we do?* 3) *How do we do it?* 4) *Where are we going?*

LEADERS PLAN FOR SUCCESS

If you have ever planned a vacation, wedding, or special event, you know how much work is involved. Planning, checking, adjusting and planning again are all part of the process involved in creating the desired result.



*"GOD HAS A
PLAN FOR
YOUR LIFE,
HOW ABOUT
YOU?"*

Many people understand the importance of planning the

events in their lives, but very few understand the importance of actually planning life itself. It is said that people don't plan to fail, but they just fail to plan. It is pretty obvious that a wedding would be a disaster without a plan. Well, what about your life?

"For I know the plans I have for you," says the Lord. "They are plans for good and not for disaster, to give you a future and a hope."

Jeremiah 29:11."

You have a choice to make things happen, watch things happen, or wonder "What happened?" Which will it be? If you are serious about living out your dreams and desires, you need to become a make-things-happen kind of person. Success will not attack you! You need to plan it!

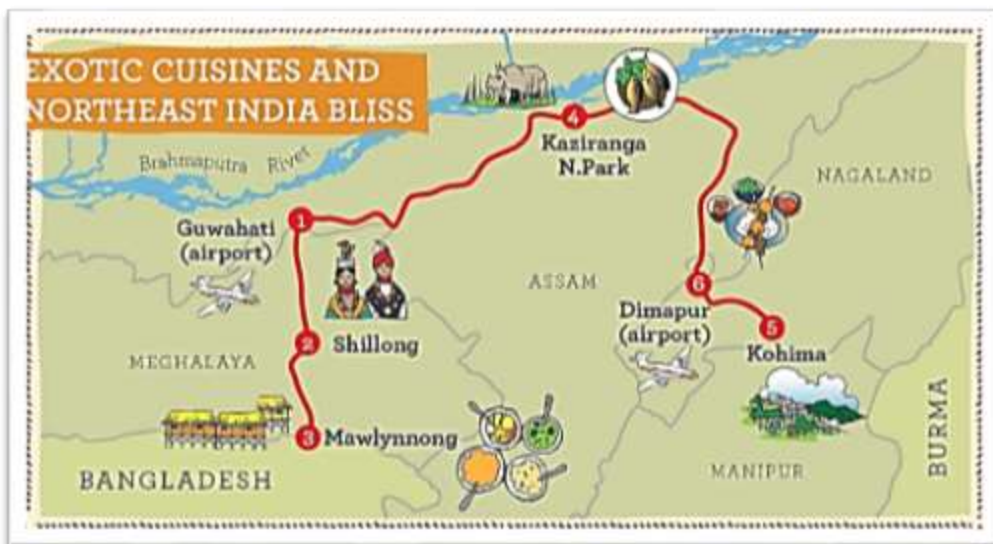


EIGHT REASONS WHY PLANNING IS IMPORTANT

1. A PLANNED LIFE PROVIDES DIRECTION

Planning allows you to know where you are going and how you are going to get there. Without a plan, you lack direction and focus and run the risk of spending your time doing things that fail to benefit your future.

*“He who
fails
to plan—
plans to
fail.”*



2. A PLANNED LIFE PUTS DREAMS WITHIN REACH

If your dreams have ever felt out of reach it is probably because they were not grounded in a plan. A plan provides action steps necessary to achieve your dreams. Apply the action steps and you are on your way to making dreams happen.

*“Planning is
bringing the future
into the present—
so that you can do
something about
it now”*



3. A PLANNED LIFE GIVES YOU PEACE

Just knowing that you are taking steps to create the life you desire to have will give you a sense of peace. Without a plan, it is easy to become confused and lost in despair over which way to go and how to spend your days.

*"A good plan
today is
better than
a perfect
plan
tomorrow."*



4. A PLANNED LIFE GIVES YOU PURPOSE

When you take the time to plan your life, you choose to live life on purpose. Then you do no longer just exist. You embrace the purpose you were created to fulfill and make it happen through action.



*"When planning for a
year— plant corn.
When planning for a
decade—plant trees.
When planning for
life— train and
educate people."*

5. A PLANNED LIFE GIVES YOU PASSION TO SUCCEED

Success is a journey, not a destination. When you are headed towards a goal, it makes your present life more fulfilling and exciting.

"The future belongs to those who believe in the beauty of their dreams."



6. A PLANNED LIFE HONORS GOD

You are to be a steward of all God has given you. To manage your life shows that you respect the gift of life that He has given you.



"Where there is no hope in the future—there is no power in the present."

7. A PLANNED LIFE CREATES AN IMAGE ON THE INSIDE

When you plan, you plant a vision and see it on the inside before you see on the outside. If you don't see it, you can't have it. If it is real in your heart, you can experience it in this life.



"To map out a course of action and follow it to an end requires courage."

8. A PLANNED LIFE GIVES YOU FREEDOM

Freedom exists in one place—inside of you. When you chose the freedom to shape your own destiny, then you are truly free.

"Unless commitment is made—there are only promises and hopes— but no plans."



WRITE OUT YOUR PLAN

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

FIVE KEYS TO BUILDING A GREAT ORGANIZATION



1. LEADERSHIP

Your organization needs good leadership. Good leaders raise the aspirations of their people and make them more confident, energetic and enthusiastic. An organization that is motivated by great leaders will; dreams big, make sacrifices, and achieve great things.



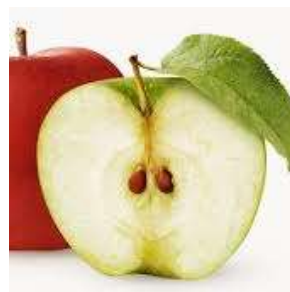
2. VISION

Your organization must work diligently to establish the vision. Every employee from the least to the greatest must be able see and understand the purpose in following the vision. Your organizations vision should always include personal benefits to every individual.



3. GOALS

Your organization must set goals in every area including; sales, production, human resources, R&D and finance. By setting and achieving goals your organization has a way to measure progress and make necessary adjustments and improvements.



4. CORE VALUES

Your organization must establish and practice a core value system that defines how people will behave with each other in the organization. They are also statements about how the company represents the organization to the general public.



5. MENTORSHIP

Your organization needs good leadership, but must also take the initiative to identify, train, and empower the next generation of leaders. Leadership training and mentoring is a primary and necessary responsibility of the current generation of leaders.

JESUS THE ULTIMATE LEADER



No one has ever built an organization that has had the success and long term effect as Jesus has. If we look at His example of leadership and examine the principles that He clearly laid down we can see an organizational model that will work for us in our personal lives, our homes, business or our ministries. Jesus is truly the ultimate leader.

1. HE BEGAN PREPARING AT AN EARLY AGE

Luke 2: 42, 46 ...When Jesus was twelve years old... they discovered him in the Temple...

2. HE ALLOWED HIMSELF TO BE MENTORED

Luke 2:46 ...Sitting among the religious teachers, listening to them and asking questions.

3. HE APPLIED HIMSELF TO LEARNING

Luke 2:47 ...All who heard him were amazed at his understanding and his answers.

4. HE WAS OPENLY CONFIRMED BY AUTHORITY

Matthew 17:5 ...This is my dearly loved Son, who brings me great joy. Listen to him.

5. HE WAITED FOR THE RIGHT TIMING

Luke 3:23...Jesus was about thirty years old when he began his public ministry.

6. HE OVERCAME TEMPTATION

Luke 4:1-2 ...Then Jesus was led by the Spirit in the wilderness, where he was tempted....

7. HE WAS PREPARED AND STRONG

Luke 4: 14...Then Jesus returned to Galilee, filled with the Holy Spirit's power.

8. HE HAD A REPUTATION

Luke 4: 14 ...Reports about him spread quickly through the whole region.

9. HE WAS PRAISED BY ALL

Luke 4: 15 ...He taught regularly in their synagogues and was praised by everyone.

10. HE WAS A COMMUNICATOR

Matthew 4:23 ...Jesus traveled the region teaching the Good News about the Kingdom.

11. HE SPOKE WITH AUTHORITY

Matthew 7:28....The people were astonished at his doctrine, he taught them with authority

12. HE HAD AN INNER CIRCLE

Matthew 4:19 ...“Come, follow me, and I will show you how to fish for people!”

13. HE TRAINED HIS STAFF TO DO THE WORK

Matthew 5:1 ...His disciples gathered around him, and he began to teach them.

14. HE GAVE HIS STAFF AUTHORITY

Luke 9:1 ... Then he called his twelve disciples together, and gave them power and authority

15. HE STAYED FOCUSED BY PRAYER

Mark 1:35 ...Rising up a great while before day, he went into a solitary place, and prayed.

16. HE REPRODUCED CAPABLE LEADERS

John 14:12 ...The works that I do shall he do also; and greater works than these

17. HE IMPARTED A WORLD WIDE VISION

Mark 16:15 ...Go into all the world and preach the Good News to everyone.

19. HE GAVE HIS PEOPLE OWNERSHIP

Luke 12:32 ...It is your Father's good pleasure to give you the kingdom.

20. HE PROVIDED LONGTERM BENEFITS

John 10:28 ...And I give unto them eternal life; and they shall never perish

21. HE LEFT HIS PEOPLE AN EXAMPLE TO FOLLOW

John 13:15 ...For I have given you an example, that you should do as I have done

NOTES

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SIX RULES OF SUCCESSFUL LEADERSHIP

There are six rules to successful leadership that every person must follow and they are: Giving, Stewardship, Perseverance, Responsibility, Service and Teamwork. Follow these rules and good things will happen in your life; violate or misuse these rules and the opposite result will most often occur.



1) GIVING

“Give and it shall be given unto you”

Eight words, they form a principle that touches every relationship, every condition of man, whether spiritual or physical. In the discourse from which we get the eight words, we find this expansion...just as you want people to treat you, treat them in the same way, and from that, of course, came what the world describes as the Golden Rule: “Do unto others as you would have them do unto you.”

THE GOLDEN RULE DEMONSTRATED

- ✓ You must be compassionate to others
- ✓ You must not be judgmental of others
- ✓ You must not be critical of others
- ✓ You must forgive others of their mistakes
- ✓ You must speak well of others
- ✓ You must give your best to others

The rule is; “Whatever you put into to life will return back to you.”

Definition of Give- to present voluntarily and without expecting compensation; to grant, to impart, to transfer possession to another; to furnish, to provide, to administer; issue; to assign, to produce, to perform to convey or transmit: to assign or allot, to bestow upon, to attribute or ascribe, to pledge, to make a gift or gifts; contribute



2) STEWARDSHIP

“Use what you’ve got and more will be given.”

To those who use well what they are given, even more will be given, and they will have an abundance. But from those who do nothing, even what little they have will be taken away.

Have you ever hear the saying, “The rich get richer and the poor get poorer?” There is a reason for that. Poverty is trained behavior. It is an attitude of the heart that has its root in slothfulness.

STEWARDSHIP IS A MATTER OF THE HEART

- ✓ You must recognize the value in everything
- ✓ You must apply your best efforts using the resources that you have
- ✓ You must develop and improve everything that is given you
- ✓ You must learn to understand the importance of your time
- ✓ You must not be wasteful (buckets of paint)
- ✓ You must leave things better than the way you found them

Definition of Use a. the act, practice, method or manner of applying or employing something b. the privilege, benefit, power or ability of using something c. the legal enjoyment of property that consists in its employment, occupation, exercise, or practice, d. the benefit in law to profit of property established or owned by another

3) PERSEVERANCE

“The ways of the universe clearly yield to perseverance.”



- ✓ You must remain steady in your course of action
- ✓ You must stay persistent in spite of obstacles and difficulties

- ✓ You must maintain a resolute unyielding attitude
- ✓ You must not allow discouragement to stop you
- ✓ You must be determined and unwilling to give up regardless of setbacks
- ✓ You must be committed to hard work and endure to the end

Definition of perseverance- a steady persistence in a course of action in spite of difficulties, obstacles, or discouragement; resolute, unyielding; holding on in following a course of action; an unremitting persistence in a belief



4) RESPONSIBILITY

“When someone has been given much, much will be required in return”

Those who are given understanding, ability, goods, money, authority, or fame have a responsibility that the less favored do not bear.

- ✓ You must be accountable for your actions
- ✓ You must not blame others for your mistakes
- ✓ You must be reliable and dependable at all times
- ✓ You must be competent and capable to manage your task
- ✓ You must be trustworthy and honest to everyone
- ✓ You must be able to make decisions independently and follow through

Definition of Responsibility: dependable, competent, honest, capable, reliable, trustworthy

5) SERVICE

“If you want to be a great leader then you must learn to serve”



- ✓ You must help somebody else succeed
- ✓ You must bring good to others putting their needs first
- ✓ You must work hard for the benefit of others or the organization
- ✓ You must achieve results by giving priority to the needs of those you serve
- ✓ You must be a humble stewards of your organization's resources
- ✓ You must be teachable, trusting and willing to listen to others

6. TEAMWORK



“When people unite around a common cause, with a common goal then nearly nothing they set out to do will be impossible for them.”

- ✓ You must operate with teamwork to release great creativity
- ✓ You must operate with teamwork to release great power
- ✓ You must operate with teamwork to achieve high levels of success
- ✓ You must operate with teamwork to grow and mature to the next level
- ✓ You must operate with teamwork to accomplish meaningful results
- ✓ You must operate with teamwork to create synergy

Definition of Teamwork: cooperation between those who are working on a task, cooperation and willingness to work together.

TEAM MEMBERS EXEMPLIFY TEN ATTRIBUTES

1. Team members pull their own weight and pull in the same direction
2. Team member realize a great team is made up of great teammates
3. Team members are dependable and do what they say
4. Team members help each other out when needed
5. Team members share a common vision of the future
6. Team members demonstrate co-operation and blending of each others strengths
7. Team members listen to one another and communicate openly
8. Team members believe in one another
9. Team members support and encourage one another
10. Team members don't let problems drag out but resolve conflicts quickly

THOUGHTS ABOUT LEADERSHIP

1. Inventories can be managed, but people must be led.
2. A community is like a ship; everyone ought to be prepared to take the helm.
3. I cannot give you the formula for success, but I can give you the formula for failure: which is: Try to please everybody.
4. If I have seen farther than others, it is because I was standing on the shoulders of giants.
5. You must unite your constituents around a common cause and connect with them as human beings.
6. If your actions inspire others to dream more, learn more, do more and become more, you are a leader.
7. The key to successful leadership today is influence, not authority.
8. The function of leadership is to produce more leaders, not more followers.
9. Good leaders must first become good servants.
10. Keep your fears to yourself, but share your inspiration with others.
11. A leader takes people where they want to go. A great leader takes people where they don't necessarily want to go, but ought to be.
12. The very essence of leadership is that you have to have a vision.
13. Some leaders are born women.
14. The final test of a leader is that he leaves behind in other men the conviction and the will to carry on.
15. The price of greatness is responsibility.
16. A leader is one who knows the way, goes the way, and shows the way.
17. A great leader's courage to fulfill his vision comes from passion, not position.

18. Innovation distinguishes between a leader and a follower.
19. A leader leads by example, whether he intends to or not.
20. If your actions inspire others to dream more, learn more, do more and become more, you are a leader.
21. A good leader inspires people to have confidence in the leader, a great leader inspires people to have confidence in themselves.
22. Leaders must be close enough to relate to others, but far enough ahead to motivate them.
23. Productivity is never an accident. It is always the result of a commitment to excellence, intelligent planning, and focused effort.
25. The challenge of leadership is to be strong, but not rude; be kind, but not weak; be bold, but not bully; be thoughtful, but not lazy; be humble, but not timid; be proud, but not arrogant; have humor, but without folly.
26. Nothing so conclusively proves a man's ability to lead others as what he does from day to day to lead himself.
27. He that cannot obey, cannot command. Leaders aren't born, they are made. And they are made just like anything else, through hard work. And that's the price we'll have to pay to achieve that goal, or any goal.
28. Leadership is action, not position.
29. Leadership is the challenge to be something more than average.
30. A leader's role is to raise people's aspirations for what they can become and to release their energies so they will try to get there.
31. Leadership is much more an art, a belief, a condition of the heart, than a set of things to do. The visible signs of artful leadership are expressed, ultimately, in its practice.
32. Management is efficiency in climbing the ladder of success; leadership determines whether the ladder is leaning against the right wall.

33. One of the true tests of leadership is the ability to recognize a problem before it becomes an emergency.
34. The true leader is always led.
35. The strength of a true leader is shown by his capacity to serve others.
36. Learn to say 'no' to the good so you can say 'yes' to the best.
37. A man must be big enough to admit his mistakes, smart enough to profit from them, and strong enough to correct them.
38. People buy into the leader before they buy into the vision.
39. Leadership is influence, nothing more, nothing less.
40. Life is 10% of what happens to me and 90% of how I react to it.
41. An authentic leader understands that honesty is the first page in the book of wisdom.
42. The greatest mistake we make is living with the constant fear that we will make one.
43. The greatest day in your life and mine is when we take total responsibility for our attitudes. That's the day we truly grow up.
44. If we're growing, we're always going to be out of our comfort zone.
45. Once our minds are 'tattooed' with negative thinking, our chances for long-term success diminish.
46. Where there is no hope in the future, there is no power in the present.
47. Courage is the discovery that you may not win, and trying even when you know you can lose.
48. The greatest barrier to success is the fear of failure.
49. Courage doesn't always roar. Sometimes courage is the quiet voice at the end of the day saying, "I will try again tomorrow."

50. It takes more courage to reveal insecurities than to hide them and more strength to relate to people than to dominate them.
51. Whatever course you decide upon, there is always someone to tell you that you are wrong.
52. To map out a course of action and follow it to an end requires courage.
53. Each time we face our fear, we gain strength, courage, and confidence in the doing.
54. Courage is resistance to fear, mastery of fear - not absence of fear.
55. You don't develop courage by being happy in your relationships everyday. You develop it by surviving difficult times and challenging adversity.
56. Courage is what it takes to stand up and speak; courage is also what it takes to sit down and listen.
57. Courage is the power to let go of the familiar.
58. Courage is going from failure to failure without losing enthusiasm.
59. He who moves not forward, goes backward.
60. Without courage all virtues lose their meaning.
61. Be brave. Take risks. Nothing can substitute experience.
62. Courage is simply the willingness to be afraid and act anyway.
63. Courage is the art of being the only one who knows you're scared to death.
64. God, grant me the serenity to accept the things I cannot change, the courage to change the things I can, and the wisdom to know the difference.
65. And in the end, it's not the years in your life that count. It's the life in your years.
66. Try and fail, but don't fail to try.

67. Man can live about forty days without food, about three days without water, about eight minutes without air, but only for one second without hope.

68. Only as high as I reach can I grow, only as far as I seek can I go, only as deep as I look can I see, only as much as I dream can I be.

69. For my part I know nothing with any certainty, but the sight of the stars makes me dream.

70. Man cannot discover new oceans unless he has the courage to lose sight of the shore.

71. We should be taught not to wait for inspiration to start a thing. Action always generates inspiration. Inspiration seldom generates action.

72. Success means having the courage, the determination, and the will to become the person you believe you were meant to be.

73. Take up one idea. Make that one idea your life - think of it, dream of it, live on that idea. Let the brain, muscles, nerves, every part of your body, be full of that idea, and just leave every other idea alone. This is the way to success.

74. Don't wait until everything is just right. It will never be perfect. There will always be challenges, obstacles and less than perfect conditions. So what. Get started now. With each step you take, you will grow stronger and stronger, more and more skilled, more and more self-confident and more and more successful.

75. You are the embodiment of the information you choose to accept and act upon. To change your circumstances you need to change your thinking and subsequent actions.

76. Victory is sweetest when you've known defeat.

77. Success is not the key to happiness. Happiness is the key to success. If you love what you are doing, you will be successful.

78. To succeed in life, you need two things: ignorance and confidence.

79. To laugh often and much; to win the respect of intelligent people and the affection of children...to leave the world a better place...to know even one life has breathed easier because you have lived. This is to have succeeded.

80. You have to learn the rules of the game. And then you have to play better than anyone else.

81. Moderation is a fatal thing. Nothing succeeds like excess.

82. Success is not measured by what you accomplish, but by the opposition you have encountered, and the courage with which you have maintained the struggle against overwhelming odds.

83. Success is focusing the full power of all you are on what you have a burning desire to achieve.

84. For success, attitude is equally as important as ability.

85. Striving for success without hard work is like trying to harvest where you haven't planted.

86. To succeed you need to find something to hold on to, something to motivate you, something to inspire you.

87. Success means doing the best we can with what we have. Success is the doing, not the getting; in the trying, not the triumph. Success is a personal standard, reaching for the highest that is in us, becoming all that we can be.

88. Every success is built on the ability to do better than good enough.

89. There are no secrets to success. It is the result of preparation, hard work, and learning from failure.

90. The first step toward success is taken when you refuse to be a captive of the environment in which you first find yourself.

91. Success is a ladder that cannot be climbed with your hands in your pocket.

92. The road to success is always under construction.

93. Success is doing ordinary things extraordinarily well.

94. Life's real failure is when you do not realize how close you were to success when you gave up.

95. Success is largely a matter of holding on after others have let go.
96. Success is in the details.
97. Success is not final, failure is not fatal: it is the courage to continue that counts.
98. Some people dream of success, others wake up and work hard at it.
99. Patience, persistence and perspiration make an unbeatable combination for success.
100. That which you can tolerate you cannot change.
101. If not excellence what? If not now when?
102. "Our progress as a nation can be no swifter than our progress in education. The human mind is our fundamental resource."
103. "Teach the children so that it will not be necessary to teach the adults."
104. "I am indebted to my father for living, but to my teacher for living well"
105. "A teacher affects eternity; he can never tell where his influence stops."
106. "The object of education is to prepare the young to educate themselves throughout their lives."
107. "He who opens a school door, closes a prison."
108. "The mediocre teacher tells. The good teacher explains. The superior teacher demonstrates. The great teacher inspires."
109. "One looks back with appreciation to the brilliant teachers, but with gratitude to those who touched our human feelings. The curriculum is so much necessary raw material, but warmth is the vital element for the growing plant and for the soul of the child."
110. "The art of teaching is the art of assisting discovery."
111. "Teachers are expected to reach unattainable goals with inadequate tools. The miracle is that at times they accomplish this impossible task."

112. "The task of the excellent teacher is to stimulate "apparently ordinary" people to unusual effort. The tough problem is not in identifying winners: it is in making winners out of ordinary people."
113. "To teach is to learn twice."
114. "Who dares to teach must never cease to learn."
115. "The best teachers teach from the heart, not from the book."
116. "Teaching is the profession that teaches all the other professions."
117. "Education is the best provision for the journey to old age."
118. "A hundred years from now it will not matter what my bank account was, the sort of house I lived in, or the kind of car I drove . . . but the world maybe different because I was important in the life of a child."
119. "A teacher is a compass that activates the magnets of curiosity, knowledge, and wisdom in the pupils."